



# Digital Marketing

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# DIGITAL MARKETING?

Marketing has always been about connecting with your audience in the right place and at the right time. With the change and evolution of modern technologies, small and medium businesses are doing everything they can to keep up, which can be said true for the rest of human society. To do this effectively, you have to take advantage of all the most valuable marketing resources and technologies, and in the modern world, the internet tops that list. One of the most important reasons why digital marketing is taking up the traditional marketing channels is as a result of the internet has enabled businesses to interact with targeted audiences in real time.



# SEARCH ENGINE OPTIMIZATION (SEO) SEARCH...



Search Engine Optimization is the process of getting traffic from the "FREE," "ORGANIC," "EDITORIAL" or "NATURAL" search results on search engines.

Enterprise SEO
Local SEO
E-Commerce SEO
Worldwide SEO

Multi-Lingual SEO
Web Analytics
Link Building
Algorithm Updates



## SOCIAL MEDIA PROMOTION



Social media marketing is the use of social media platforms to connect with your audience to build your brand, increase sales, and drive

Social Media Audit Social Media Ads Social Bookmarking Social Media Management Brand & Engagement
Campaigns
Analytics & Insights
Online Reputation
Management
Multichannel Integration



# SEARCH ENGINE MARKETING (SEM)

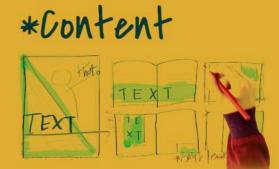
Search engine marketing is one of the most effective ways to grow your business in an increasingly competitive marketplace and is an

Pay Per Click(PPC)
Paid search ads
Paid search
advertising
Cost Per Click(CPC)

Cost Per Thousand Impressions(CPM) Bing Ads Campaign Strategy Google Ad words



## CONTENT MARKETING



In Content Marketing, instead of pitching your products or services, you are providing truly relevant and useful content to your

Content Strategy
Content Writing
Content Editing
Guest Posting
Blog Post

PR Writing Leads & Management Case Studies SEO Copywriting



#### BENEFITS OF DIGITAL MARKETING TAKE AWAYS



Lower costs and higher flexibility for your marketing efforts

Access to consumers who rely on their mobile phones

The ability to speak with authority on

A chance to engage with influencers, earn their

Opportunities to incorporate multiple

The ability to track customer's purchase journeys



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